

## **PRESS RELEASE**

January 24, 2022

### **Interpipe releases its report on operations for December 2021**

Interpipe, a global producer of steel pipes and railway products, has released (via Interpipe Holdings Plc) its monthly report on operations for December 2021.

#### **Highlights**

The Company's trading performance in December 2021 was sound in both pipe and railway product segments having outperformed strong results in November with robust m-o-m growth rates

**Overall pipe product sales** rose by 22.9% m-o-m, ending the year with a 28.1% y-o-y growth

**OCTG sales** surged by 69.5% m-o-m on the back of intensified deliveries to JSC Ukrgasvydobuvannya (UGV – the subsidiary of Naftogaz). OCTG total sales for 2021 boosted more than twofold (gained 129.8% y-o-y)

**Linepipe sales volume** inched down by 1.7% m-o-m – growth of sales in the LATAM, MENA and CIS regions almost off-set the cool off in sales to Europe and the US after the strong performance in November. Total sales volume for 2021 grew by 13.4% y-o-y

**Mechanical pipe sales** decelerated by 5.4% m-o-m. However, sales to the CIS region were the highest since March 2021. For the 12 months 2021 sales surged by 34.7% y-o-y

**Welded pipe sales** gained 12.1% m-o-m on the back of restocking activity. Total sales for 2021 slumped by 26.1% y-o-y affected by hefty market prices for HRC in H1 2021

**Sales volume of railway products** exceeded 16K tons in December 2021 (up by 14.3% m-o-m) on the back a robust demand from both wagon manufactures and after-market off-takers in the CIS region

As a result of 2021, Interpipe succeeded in reduction of the negative impact of the embargo on imports of Ukrainian railway products in the Russian Federation imposed in February 2021 – sales of railway products slid just by 9.6% y-o-y (174K tons vs 192.5K tons in 2020) 25.5% y-o-y growth in sales of wheelsets in 2021 has overarched the Company's strategy towards expanding the share of high-value products in its product mix



**INTERPIPE**

## Report On Operations

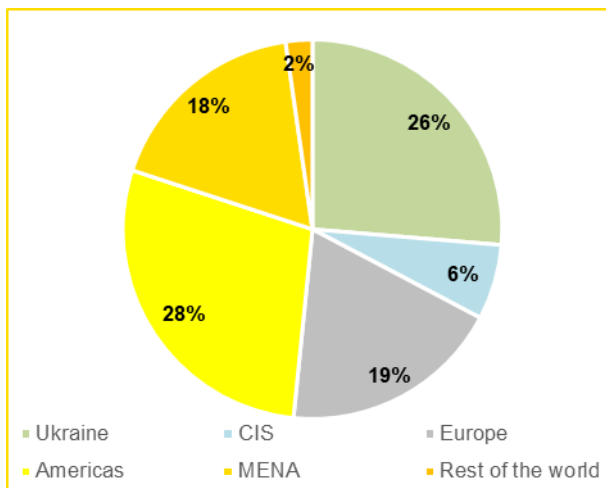
#	Product	November 2021	December 2021 <sup>3</sup>	12 months 2020	12 months 2021	Change	
		Thousand tons				% m-o-m	For 12 months 2020, % y-o-y
<b>Production</b>							
1.	<b>Steel</b>	<b>87,9</b>	<b>93,3</b>	<b>758,1</b>	<b>971,0</b>	<b>6,2%</b>	<b>28,1%</b>
2.	<b>Pipes, o/w:</b>	<b>52,3</b>	<b>62,9</b>	<b>464,0</b>	<b>614,8</b>	<b>20,5%</b>	<b>32,5%</b>
2.1.	<u>Seamless, o/w:</u>	<u>46,0</u>	<u>56,7</u>	<u>383,9</u>	<u>555,6</u>	<u>23,4%</u>	<u>44,7%</u>
2.1.1.	OCTG	13,0	23,2	77,0	199,3	78,2%	159,0%
2.1.2.	Linepipe	30,6	31,1	288,2	331,1	1,8%	14,9%
2.1.3.	Mechanical	2,4	2,4	18,8	25,2	1,4%	34,2%
2.2.	Welded	6,3	6,2	80,1	59,1	-1,4%	-26,2%
3.	<b>Railway products</b>	<b>14,8</b>	<b>15,9</b>	<b>190,6</b>	<b>172,1</b>	<b>8,1%</b>	<b>-9,7%</b>
3.1.	Wheels <sup>1</sup>	11,8	12,7	166,6	141,8	7,5%	-14,9%
3.2.	Wheelsets <sup>1</sup>	2,2	2,6	17,8	24,3	18,1%	36,5%
3.3.	Axles <sup>1</sup>	0,2	0,2	4,0	3,7	-27,2%	-7,8%
3.4.	Tyres	0,5	0,5	2,1	2,4	-6,8%	11,0%
<b>Sales</b>							
1.	<b>Steel<sup>2</sup></b>	<b>1,4</b>	<b>7,3</b>	<b>35,0</b>	<b>57,0</b>	<b>413,7%</b>	<b>62,9%</b>
2.	<b>Pipes, o/w:</b>	<b>64,2</b>	<b>78,9</b>	<b>470,0</b>	<b>602,2</b>	<b>22,9%</b>	<b>28,1%</b>
2.1.	<u>Seamless, o/w:</u>	<u>58,1</u>	<u>72,1</u>	<u>389,9</u>	<u>542,9</u>	<u>24,1%</u>	<u>39,3%</u>
2.1.1.	OCTG	20,8	35,3	83,3	191,3	69,5%	129,8%
2.1.2.	Linepipe	35,0	34,4	288,2	326,9	-1,7%	13,4%
2.1.3.	Mechanical	2,3	2,4	18,4	24,7	5,4%	34,7%
2.2.	Welded	6,1	6,8	80,2	59,3	12,1%	-26,1%
3.	<b>Railway products</b>	<b>14,4</b>	<b>16,4</b>	<b>192,5</b>	<b>174,0</b>	<b>14,3%</b>	<b>-9,6%</b>
3.1.	Wheels <sup>1</sup>	11,9	13,8	166,4	143,3	16,7%	-13,9%
3.2.	Wheelsets <sup>1</sup>	1,8	1,9	19,5	24,5	1,8%	25,5%
3.3.	Axles <sup>1</sup>	0,2	0,2	3,9	3,6	31,8%	-6,1%
3.4.	Tyres	0,5	0,5	2,7	2,6	-3,4%	-6,3%
<b>TOTAL</b>		<b>80,0</b>	<b>102,7</b>	<b>697,5</b>	<b>833,2</b>	<b>28,3%</b>	<b>19,5%</b>
<p>1. Wheels and axles are inter alia utilized as components (semi-products) for wheelset production  2. For steel - only external sales  3. The figures for the month are operational data and might be subject to further updates following ultimate accounting verifications of primary documents</p>							



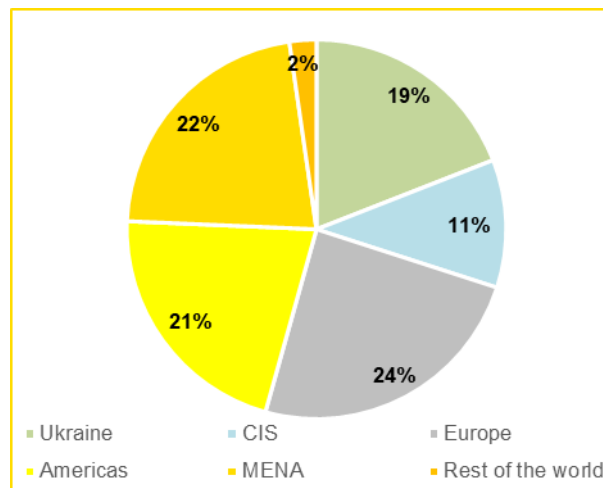
**INTERPIPE**

## Regional Sales Data. Pipe products

December 2021. Pipes sales by region, th.tons

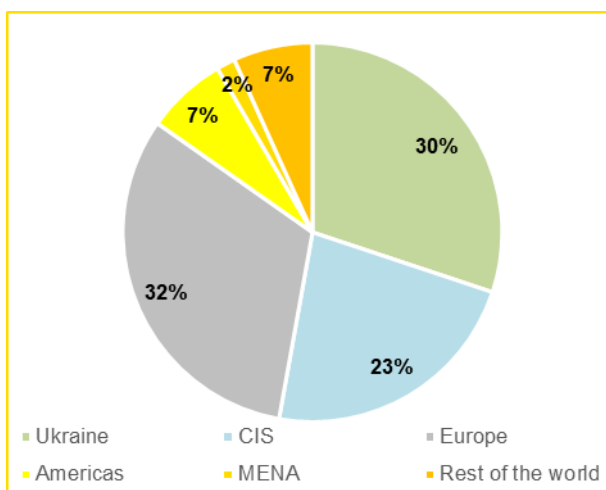


12m 2021. Pipes sales by region, th.tons

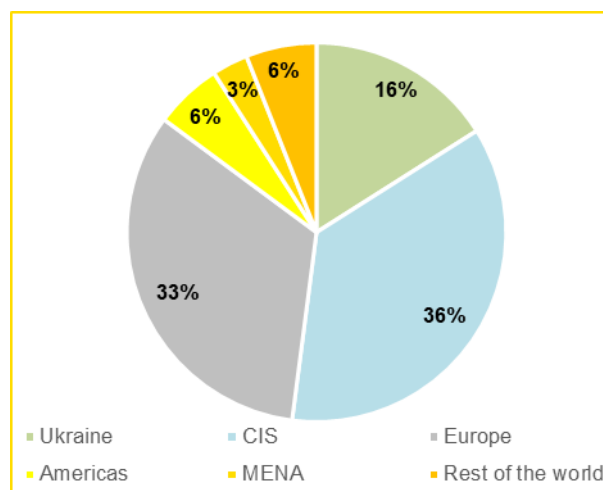


## Regional Sales Data. Railway products

December 2020. Railway products sales by region, th.tons



12m 2021. Railway products sales by region, th.tons





**INTERPIPE**

**About the company:**

Interpipe is global producer of steel pipes and railway products, based in Ukraine. The company's products are marketed in more than 80 countries all around the world via the network of sales offices located in key markets of Ukraine, Europe, North America and the Middle East.

**IR contact details:**

Andrii Okolnych

Head of Investor Relations

Phone: +380 44 233 68 21

E-mail: [ir@m.interpipe.biz](mailto:ir@m.interpipe.biz)