## KLW DESIGN GUIDELINES



## KLW DESIGN ELEMENTS

**BASIC ELEMENTS** 

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KLW	BRAND	DRIVER		0.	
KLW	DESIGN	ELEMENTS	OVERVIEW	0.	/

#### **OUR BRAND POSITIONING**

In a market where people relationships, pricequality ratio and supply chain reliability are crucial for business success, the worldwide demand for wheels has created a suppliermarket, in which wagon builders and train operators are frequently faced with the choice of either buying from bulk suppliers with little customer-focus or from more solution-oriented suppliers who are less flexible in delivering large quantities.

Amongst our customers, KLW has gained the reputation of a firefighter team in recognition of its ability to respond to large quantity standard orders in a speedy and flexible manner, when other suppliers are overwhelmed by demand.

We are determined to move beyond this commodity image and become the first global solution-oriented supplier, able to respond to large quantity orders. We strongly believe that we can become the preferred partner to add value along our customers' freight car lifecycles.

We make every effort to understand and integrate ourselves into our customers' processes in the role of consultants rather than allowing ourselves to be their opportunistic choice in bulk supply. This is because KLW proudly looks back on its heritage of metallurgical excellence and unparalleled output capacity of the Karl Liebknecht Works. Coming from a small home market, we have naturally extended our view beyond Ukraine to make things happen in international partnerships. Our people have developed a true "can do" mentality and working spirit, which is fertile ground for collaboration at every stage: from door-to-door distribution and just-in-time delivery through to developing bespoke components and joint R&D with our clients.

Our customers benefit by having the security that their order is in capable hands. We offer a sound planning horizon combining competitive yet realistic lead-times whilst allowing for process predictability and customer intervention. We provide a direct interface not just with Sales and Project Management but also with researchers and technicians to ensure that requirements are met precisely.

CONTINUITY, TRANSPARENCY AND TRUE PARTNERSHIP THINKING, IN EVERYTHING WE DO.

#### **BRAND BELIEFS**

We believe in our "can do" spirit as an enabler to move beyond the standard delivery and to engage in constructive and inspiring dialogue with our customers and partners.

Every relationship should be as **fruitful and hassle-free** as possible for our customers. After all, our customers' success is our own success.

We **think big**, not just in terms of our production capacity, but also when it comes to thinking of solutions for our customers' challenges in a holistic way. We foster an **open and teamoriented** work culture that values constructive critique and personal development.









colour palette





graphic element (KLW edge)





This overview illustrates the most important design elements for the implementation of the new KLW Corporate Design.

In addition to the KLW logo, there are four other important design elements which shape the visual identity of KLW.

- corporate typeface
- colour palette
- graphical element
- photographic style

A detailed description of each individual element can be found in the following chapters.

The application of the individual elements must follow the guidelines.

#### **BASIC RULES**

- Always make sure that you apply all of the design elements consistently.



LOGO - CONTENT BASIC ELEMENTS

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The KLW logo is made up of three elements: the wordmark, the symbol and the endorsement.

#### THE WORDMARK

Created using specially drawn letters, the KLW logo is unique. Therefore, it should never be redrawn or manipulated in any way.

#### THE PICTUREMARK

It symbolises speed, modernity and focus - combined with a strong signal colour.

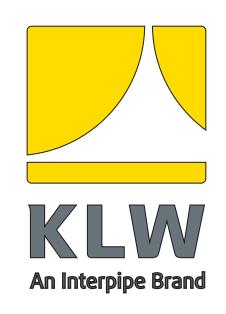
#### THE ENDORSEMENT

The endorsement should compliment the KLW logo and is intended to ensure strong, mutually-beneficial association between the 2 brands.

These three elements are locked together in a fixed relationship and should never be altered in any way.

YOU WILL FIND THE MASTER ARTWORK ON THE CD-ROM PROVIDED WITH THESE GUIDE-LINES AND THE LOGO DATABASE.

For further information about file specifications, please contact: Aleksey Orishechok, Manager on Design and Polygraphy at KLW.





The KLW logo

The picturemark

The wordmark

The endorsement

LOGO - SIZE

BASIC ELEMENTS 7

The size of the logo is measured by its width.

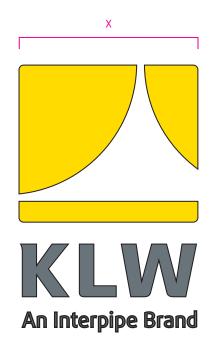
To ensure that the logo is sufficiently visible, the width of the logo should never be smaller than 16 mm.

When a logo smaller than 16mm is necessary, the special logo (page 11 et sqq.) should be used.

#### SIZE

Recommended logo sizes for standard formats have been made. When printing special formats, please select the most similar format as a reference point for the size of the logo.

Format	mm
DIN A1	86
DIN A2	60
DIN A3	42
DIN A4	30
DIN A5	22
DIN A6	16
DL	22
US Letter	30





Smallest size: 16 mm width

### LOGO - CLEAR SPACE

To ensure that the KLW logo is immediately recognisable and always legible, it must appear with an area of clear space that is free of other elements such as type or imagery.

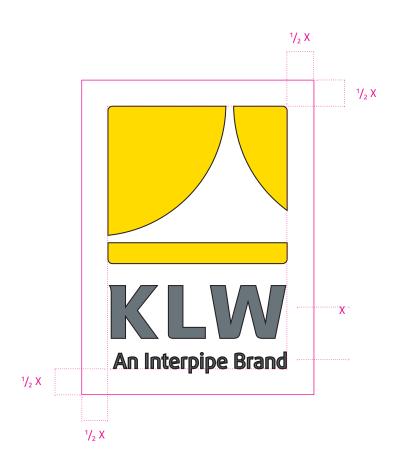
The outer box around the KLW logo shows the minimum area of clear space that is permitted as illustrated.

The minimum clear space is just that, a minimum – the more space permitted around the logo, the greater its visual dignity.

In order for the minimum clear space to be easy to use, it's in the form of an invisible rectangle in all digital originals. The rectangle allows the logo to be automatically centred in most layout programs.

#### BASIC RULES

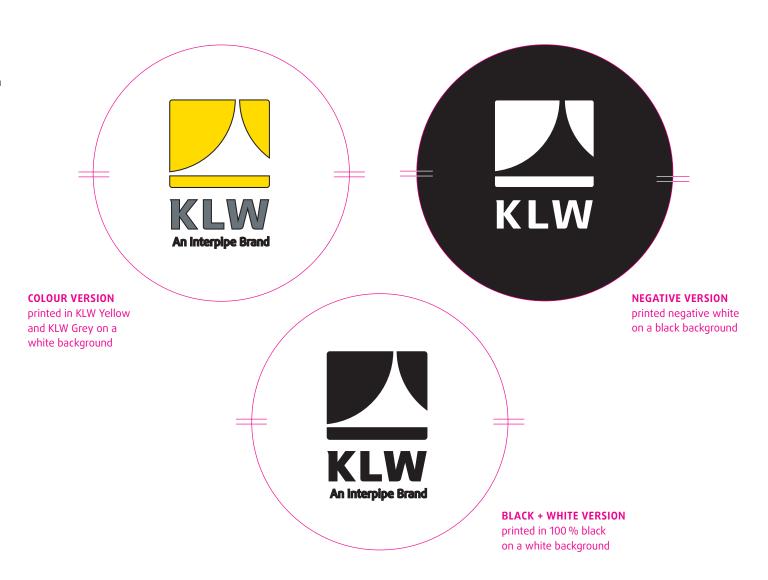
- The KLW logo is surrounded by a minimum area of clear space which remains free of other elements at all times
- The clear space may not be altered
- The clear space is defined by the height of the word mark
- The clear space does not define the position of the logo on any format



The KLW logo should preferably always be used in the colour version on a white background. However, if colour print is not possible, you may refer to the black + white version or a negative white version as illustrated.

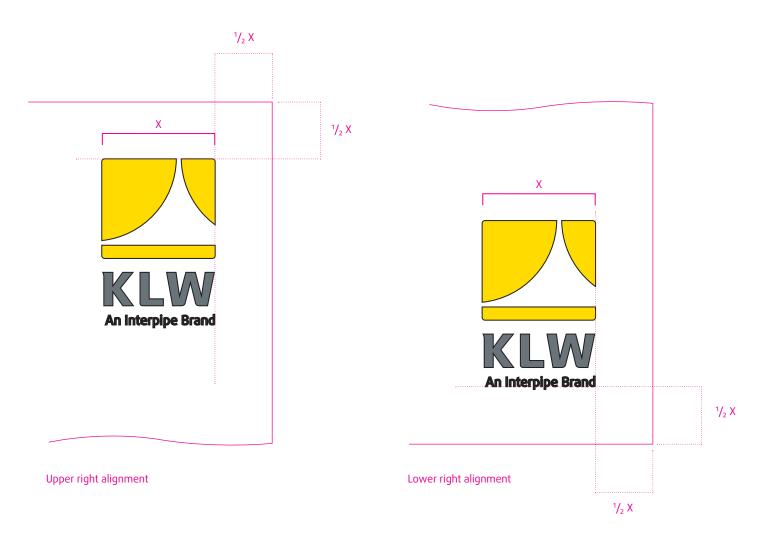
#### **BASIC RULES**

- The colour version of the KLW logo is the preferred version
- The KLW logo may only be featured in the colour versions shown here
- The colour version of the KLW logo is always reproduced on a white background. No other colours or backgrounds are allowed



To ensure the consistent application of the logo, a fixed position of this unique element has been defined for all formats.

The logo should generally be right aligned within the format. The space between the logo and the margin is equal to the  $\frac{1}{2}$  width of the logo, defined as  $\frac{1}{2}$  X.



The KLW special logo is made up of three elements: the wordmark, the symbol and the endorsement.

#### THE WORDMARK

Created using specially drawn letters, the KLW special logo is unique. Therefore, it should never be redrawn or manipulated in any way.

#### THE SYMBOL

It symbolises speed, modernity and focus - combined with a strong signal colour.

picturemark

#### THE ENDORSEMENT

The endorsement should compliment the KLW logo and is intended to ensure strong, mutually-beneficial association between the 2 brands.

These three elements are locked together in a fixed relationship and should never be altered in any way.

YOU WILL FIND THE MASTER ARTWORK ON THE CD-ROM PROVIDED WITH THESE GUIDE-LINES AND THE LOGO DATABASE.

For further information about file specifications, please contact: Aleksey Orishechok, Manager on Design and Polygraphy at KLW.

KLW special logo

An Interpipe Brand

wordmark

endorsement

If however the use of the KLW Logo is not possible, the KLW special logo is available.

It is used for small applications such as give aways, to ensure the legibility of the logo and the endorsement.

All defined specifications of the KLW logo also apply for the KLW special logo. Exceptions are described on the following pages.

## KLW SPECIAL LOGO - SIZE

The size of the KLW special logo is measured by its width.

The KLW special logo is only to be used for special applications such as banners, pens and other small applications.

To ensure that the logo is sufficiently visible, the size of the KLW special logo should never be smaller than 25 mm (8 mm picturemark width).





smallest size

## KLW SPECIAL LOGO - CLEAR SPACE

To ensure that the KLW special logo is immediately recognisable and always legible, it must appear with an area of clear space that is free of other elements such as type or imagery.

The outer box around the KLW special logo shows the minimum area of clear space that is permitted as illustrated.

The minimum clear space is just that, a minimum – the more space permitted around the logo, the greater its visual dignity.

In order for the minimum clear space to be easy to use, it's in the form of an invisible rectangle in all digital originals. The rectangle allows the logo to be automatically centred in most layout programs.

#### BASIC RULES

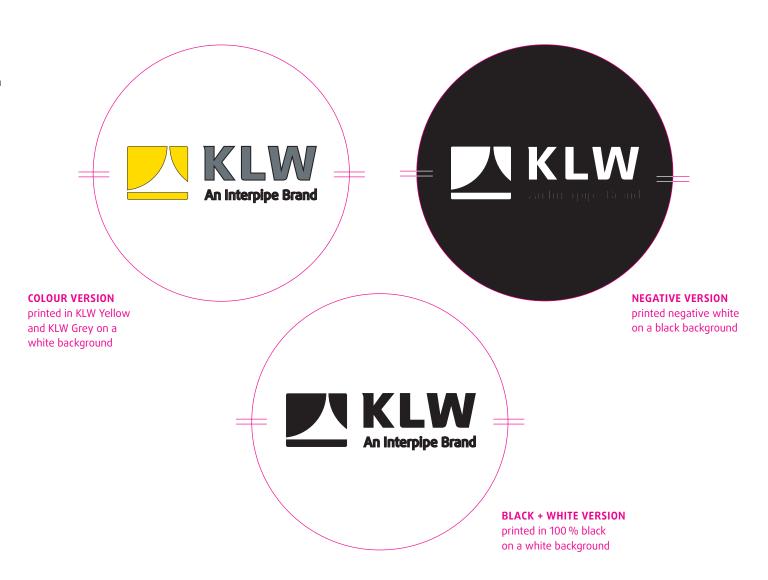
- The KLW special logo is surrounded by a minimum area of clear space which remains free of other elements at all times
- The clear space may not be altered
- The clear space is defined by the height of the word mark
- The clear space does not define the position of the logo on any format



The KLW logo should preferably always be used in the colour version on a white background. However, if colour print is not possible, you may refer to the black + white version or a negative white version as illustrated.

#### BASIC RULES

- The colour version of the KLW special logo is the preferred version
- The KLW special logo may only be featured in the colour versions shown here
- The colour version of the KLW special logo is always reproduced on a white background.
   No other colours or backgrounds are allowed



## LOGO - PROHIBITED USE

Building a successful identity for KLW depends upon the consistency with which the KLW logo and KLW special logo is applied. Incorrect use of the KLW logo and KLW special logo, however slight, will reduce the overall impact of the KLW identity.

To ensure consistent and accurate reproduction, the guidelines outlined in this document should be applied. The KLW logo and KLW special logo should only ever be reproduced using master artwork, which can be found on the KLW Design Guidelines CD-ROM.

This page illustrates only a few examples of prohibited use of the KLW logo and KLW special logo, focusing on the two most important considerations – legibility and changing the logo.

All these examples apply to the KLW logo and the KLW special logo.



Do not alter proportions or the fixed relation between the symbol and the wordmark



Do not change the order of the KLW logo



Do not change the order in which the KLW logo is laid out



Do not use any other typeface for the KLW wordmark and the endorsement



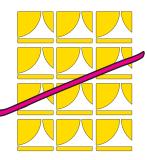
Do not use any special effects e.g. drop shadows



Do not use the KLW logo on a coloured background



Do not use the KLW logo on a complex or high-contrast background



Do not create patterns from any part of the KLW logo



Do not add any additional elements

Igna facinim doloborperit acin et utat utat. Ut la faccum vullam dolenisi. Igna faccu **KLW**erat dolorer so dolobor con vullan hepote. Ad dunt augiat, vel ing ea alit delit wissecte min ent vulputate faccum dolorem dunt.

Do not reproduce the KLW logo in body copy

DATABASE 17

#### 1. NAME/VERSION

KLW logo = INT KLW special logo = INTS

#### 2. ENDORSEMENT

int = An Interpipe Brand

#### 3. PAPER CODE

c = coated u = uncoated

#### 4. COLOUR CODE

4c = CMYK

3c = RGB

2c = special colour (Pantone®)

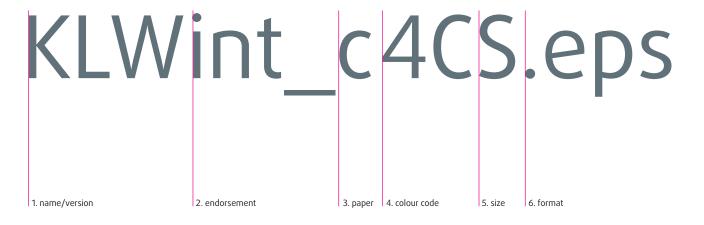
1c = black and white

#### 5. SIZE

S = small, the smallest possible size M = medium

#### 6. FORMAT

.eps = vector graphic
.jpg = web picture
.tiff = print picture



COLOURS BASIC ELEMENTS 18

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## **COLOURS - PRIMARY COLOURS**

**KLW Yellow** 

KLW Grey

KLW Blue

The KLW colour palette is an important part of the KLW identity. The KLW colour palette is divided into primary colours, used for the KLW logo and supporting colours, as well as the accompanying colours, the so-called secondary colour palette.

#### LOGO COLOURS

The KLW logo used the same colours as the interpipe logo.

By using the logo colours across all media, wherever possible, we can achieve a strong impact which is instantly recognisable as KLW.

#### PRIMARY COLOURS

The most important colour next to the logo colour is the KLW Blue. There should be an emphasis on this colour for supporting additional graphic work.

	2c			3c		4c
	PANTONE®	HKS	RAL	RGB	HTML	СМҮК
C U	109 C 108 U	3 K 3 N	1018 (CLASSIC)	247.212.23	F7D417	0.11.100.0 0.7.100.0
c u	431 C 431 U	92 K 92 N	240 50 05 (DESIGN-SYSTEM)	99.107.112	636B70	16.0.0.65 16.0.0.65
C U	3005 C 3005 U	47 K 47 N	5015 (CLASSIC)	0.122.201	007AC9	100.32.0.0

c = coated paper

u = uncoated paper

<sup>\*</sup>Pantone® is a trademark of © Pantone Inc.

## **COLOURS – SECONDARY COLOURS**

#### SECONDARY COLOURS

To support the power and impact of KLW a strong and comprehensive secondary color-palette is available.

Always use a variety of secondary colours in all applications to compliment the vitality and power of the KLW brand.

#### CONSISTENCY

To maintain consistency across different media it is preferable that KLW colours are printed as specials. Alternative breakdowns as shown should be used wherever specials are not possible nor applicable.

Colours may also be used as tints to create more differentiation. The definition of the secondary colours should never be altered in any way.

<sup>\*</sup>Pantone® is a trademark of © Pantone Inc.

		2c			3c		4c
		PANTONE®	HKS	RAL	RGB	HTML	СМҮК
KLW Orange	c u	144 C 144U	72 K 72 N	70 70 70 (DESIGN-SYSTEM)	222.135.3	DE8703	0.60.100.0 0.45.100.0
KLW Red	c u	194 C 194 U	17 K 17 N	020 30 40 (DESIGN-SYSTEM)	151.35.63	97233F	10.100.55.39
KLW Petrol	c u	302 C 302 U	41 K 41 N	240 30 25 (DESIGN-SYSTEM)	0.65.101	004165	100.49.12.58
KLW Light Blue	c u	306 C 306 U	50 K 50 N	220 70 35 (DESIGN-SYSTEM)	0.185.228	00B9E4	76.0.5.0
KLW Bright Green	c u	383 C 383 U	62 K 62 N	100 70 60 (DESIGN-SYSTEM)	158.171.5	9EAB05	40.10.100.0

c = coated paper

u = uncoated paper

TYPOGRAPHY BASIC ELEMENTS 2°

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### TYPOGRAPHY - OVERVIEW

The KLW typography reflects the mother brand, Interpipe, through the use of Daxline Pro.

Daxline Pro allows for creative scope through multiple weights and sizes. Only a few of the possible cuts are illustrated here.

Headlines are always set in upper case.

Daxline Pro is used in all printed KLW materials.

#### LATIN AND CYRILLIC

Daxline Pro open type offers both latin and cyrillic letters.

To purchase Daxline Pro open type please refer to www.fontshop.com

FOR OFFICE CORRESPONDENCE AND INTERNET, VERDANA IS APPLIED. YOU WILL FIND ARIAL ALREADY INSTALLED ON YOUR PC.



## ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

For normal bodycopy use Daxline Pro Regular in sentence case

1234567890

Standard numbers are used in normal copy

## **HEADLINES IN UPPERCASE**

For headlines use Daxline Pro Medium in uppercase

**ABC** 

**DEF** 

GHI

JKL

The KLW Colour palette can be applied in conjunction with copy but contrast and legibility must be ensured

23

### TYPOGRAPHY - DO'S AND DONT'S

Typography forms a strong element of the KLW brand and should never be substituted with other typefaces or distorted. The correct use of typography is vital to ensure a consistent KLW brand.

We need to make our publications as easy to read as we can. Please use the following guidelines to ensure that our messages can be understood easily.

#### TYPE SIZE

To increase legibility, a minimum type size of 8 point must be used for all correspondence and publications.

#### **UPPER AND LOWERCASE**

Always use upper case for headlines and special text block. Body copy should always use upper and lower case.

#### **INCREASING TYPE LEGIBILITY**

- text must be ranged left, ragged right
- text must have 60% contrast with background
- use a line space to separate paragraphs
- do not split words at the end of lines (switch off auto hyphenation)
- do not use superscript, eg the 10th application
- do not use "&"
- do not use "/", use "or"
- emphasis should be considered carefully, kept to a maximum of three lines.

#### LOREM IPSUM ET DOLORES ALLER MITERAL NUMEO IS TEQUALIT GERALUS ISAL.

Write headline in Daxline Pro Medium upper case with small line spacing and kerning

# ALLER MITERAL NUMEO IS TEQUALIT GERALUS ISAL.

Do not write headline in upper case with big line spacing

# LOREM IPSUM ET DOLORES ALLER MITERAL NUMEO IS TEQUALIT CERALUS ISAL ALLER MITERAL NUMEO

Do not use small kerning

#### LOREM IPSUM ET DOLORES ALLER MITERAL NUMEO IS TEQUALIT GERALUS ISAL.

Headlines can use the KLW corporate colours

Lorem ipsum Em zzrit, susto dolorer osting etum exer senim quamentie consent lor ipieitie. Min henit am nie ...amcon sequis ad ent et lam urem quismod ionulputat la fe

Do not use outlines

Lorem ipsum Em zrerit, susto dolorer osting etum exer senim quam nostie consent lor ipisisit at. Min bandam nim niamcon seguita ad ent et lam iurem quism a ionulp utat la feRe molato conummy nit iriurerosto odolorem ipsumsan hent dolores.

Do not use small line spacing for copx text

Lorem ipsum Em zzrit, susto dolorer osting etum exer senim quam nostie consent lor ipisisit at. Min henit

Use copytext in Daxline Pro Regular in sentence case with regular line spacing and only in black letters

Lorem ipsum Em zrerit, susto dolorer osting etum exer senim quam tie consent la prisisit at.

Min be at am nim niamcon sequis ad ent et lam iurem quismod ionulp

Do not align centre

Lorem ipsum Em zrerit, susto dolorer osting etum exer senim quam nostie consent lor ipisisit at Min henit at min niamcon sequis ad met lam iurem quismod ionulp

Do not underline words or sentences

## **GRAPHICAL ELEMENTS**

**BASIC ELEMENTS** 

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Z	4

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THE KLW CORNER ELEMENT	26
THE KLW BAR	28

KLW corner

## **GRAPHICAL ELEMENTS – OVERVIEW**

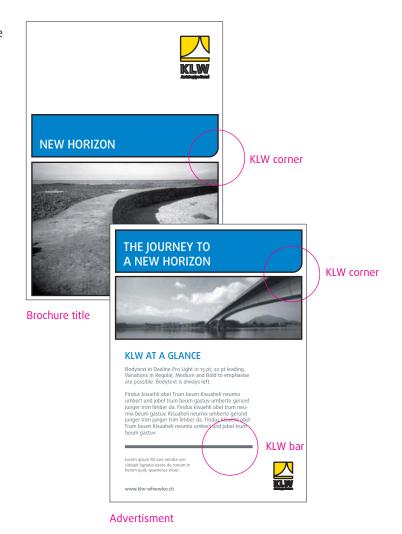
The KLW graphic language offers two unique supergraphic elements.

#### THE KLW CORNER

Derived from the KLW logo, it is general a coloured box with one rounded edge for headlines, text and other valuable information.

#### THE KLW BAR

Used to separate, highlight and support text elements or areas within the grid.





Inside page

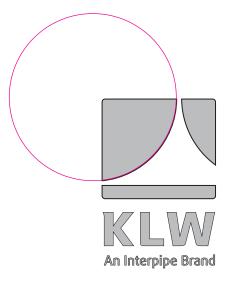


Inside page

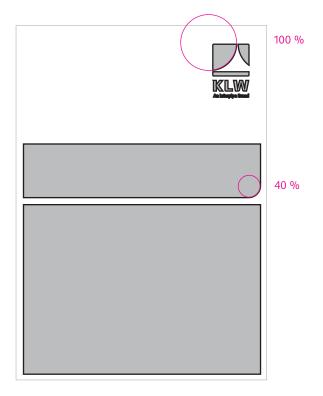
## THE KLW CORNER ELEMENT- DERIVATION

#### **RULES**

- The KLW corner is 40% in size of the KLW symbol being used for that given format.
- The KLW corner element is used in combination with a second area element.
- Length and is depending on the format.
- The rounded edge is always facing right.



The KLW corner is taken from the symbol



Example of the use of the KLW corner

## THE KLW CORNER ELEMENT – EXAMPLES

#### **BASIC RULES**

- use towards standing boxes (colour box or picture box)
- use white frames
- use the round KLW edge in the right bottom corner of the box
- only use one corner element per page

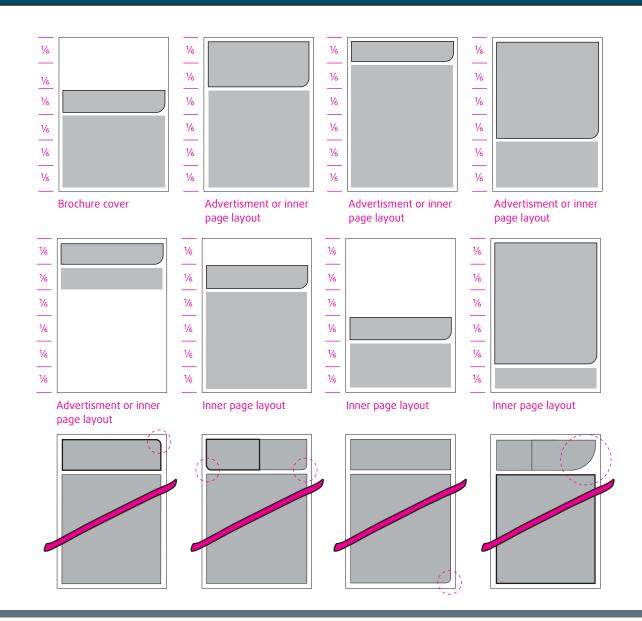
#### **AREA RATIO**

There are a number of possible ways to divide a given format area. Please see the illustration left for further information.

All of these examples can be selected freely.

#### DONT'S

The illustrations also demonstrate prohibited use of the KLW corner.



## THE KLW BAR - EXAMPLES

In general the KLW bar is always a colored stroke, using varying colours from the KLW colour scheme.

Use the KLW bar whenever an opening, finishing line or a divider is desired.

See the illustrations for further details.

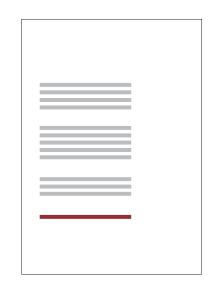
#### SIZE

Recommended sizes (thickness) for standard formats have been made.

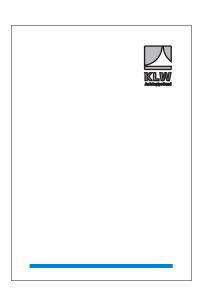
Format	mm
DIN A1	6
DIN A2	4
DIN A3	3
DIN A4	2,5
DIN A5	2
DIN A6	1,5

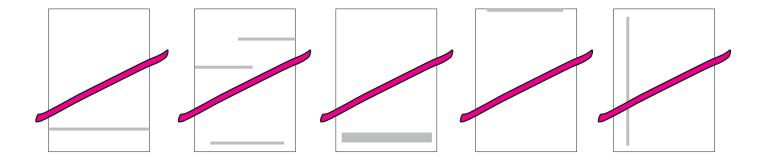
#### **BASIC RULES**

- ALways use colour
- The KLW bar is only used on inside pages or on single page applications, never on title or back pages
- The KLW bar is alway placed in the innerline grid
- Only use one bar per page









IMAGERY BASIC ELEMENTS 29

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Horizon pictures are one of the essential elements that will ensure a unique and consistent look and feel for KLW. Pictures in this category should demonstrate a big and open view of the world, based on black and white pictures that show the horizon and its vastness.

The core idea is to communicate the open spirit and strong power that characteristic KLW.

The pictures in this category are only reproduced in black and white. Lighting should be very clear and open, with a clear depth of sharpness (high contrast).

The pictures on this page are examples of imagery that fit into this category.

#### **KEYWORDS**

open straight rich in contrast vastness horizon black and White simple wide



















Nature

Arcitecture

Techique

Pictures in this category should deliver a modern, strong and open feel. Use either a clear depth of sharpness or a rather small depth of sharpness by focusing on specific objects.

The lighting should be bright and not soft. Avoid industrial romantic sceneries, atmospheres or lighting. The colour scheme is warm.

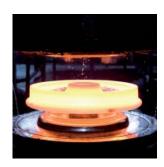
On the left, you will see examples of images that fit within this category.

#### **KEYWORDS**

warm direct can do spirit dialouge open























Abstract

TO BE DEFINED

## **IMAGERY - PRODUCTS IMAGE LEVEL**

In this category, the pictures are likely to be displayed without their originally intended environment but with a clear focus on the object itself. Less emphasis is placed on surrounding areas, for example expressed by less detail around the object or less depth of sharpness for the area surrounding the object. Use unusual perspectives or angles. The lighting is open, rather clear and illuminated. Colour scheme is cold metal-oriented, grey, black, silverish with a touch of blue.

Overall the pictures should be clear, use a certain focus, use simplicity and create a certain suspense or interest.

On the left, you will see examples of images that fit within this category.

#### **KEYWORDS**

cold/blue reduced striking suspence clear



















Details

Overview

**Abstract** 

## TO BE DEFINED

## **IMAGERY - PEOPLE**

People shots should demonstrate movement, dialogue, action and determination in the chosen portrait scenes. They should communicate sympathy with a twinkle in the eye. The people of KLW are approachable and visionary at the same time. Close to the client with a "can do" mentality. This should always be transported in these pictures.

#### SALES TEAM, ENGINEERS AND OTHERS

The lighting is open, rather clear and illuminated. Colour scheme is white and light with. Overall the pictures should be clear, use a certain focus, use simplicity and create a certain suspense or interest.

KEYWORDS t.b.d.



















Office

Management

**Image** 

## TO BE DEFINED

## **IMAGERY - INCORRECT USE**

On this page you will find examples of what the KLW photographic style should not look like, and of the sort of images that may not be used.

Generally, we do not distort pictures with image processing and we do not use photographic effects or create collages. Please ensure that the light and the colours appear natural; if necessary, colours may be adjusted.



Do not use no focus or contents images



Do not use duotone pictures



Avoid industrial romantic sceneries



Do not use coloured horizon images



Do not use blurred or unclear sceneries



Do not use special effects or alienate images



Do not distort images



Do not use unnatural, posed scenes



Do not use collages or overlapping images

STATIONERY BASIC ELEMENTS 33

BUSINESS CARD	36
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#### SIZE

85 mm x 55 mm

KLW EDGE
 Radius: 25 mm

#### Front side

**EXECUTE:** KLW LOGO
Width: 15 mm
Colour version:\*Pantone® 109/\*Pantone® 431

3 NAME
Daxline medium 10 pt
uppercase
\*Pantone® 3005

JOB DESCRIPTION
Daxline Regular 8 pt
\*Pantone® 431

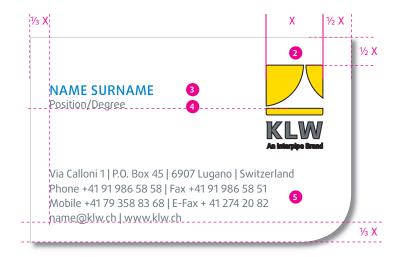
5 ADDRESS

Daxline Regular 8 pt/11 pt
\*Pantone® 431

#### Back side

6 HEADLINE
Daxline Regular 13 pt
\*Pantone® 431

7 KLW CORNER AREA \*Pantone® 3005





<sup>\*</sup>Pantone® is a trademark of © Pantone Inc.

## STATIONERY - LETTERHEAD AND FAXSHEET DIN A4

SIZE DIN A4

1 KLW LOGO
Width: 25 mm
Colour version:\*Pantone® 109/
\*Pantone® 431

2 KLW BAR Height: 2,5 mm

3 KLW ADDRESS

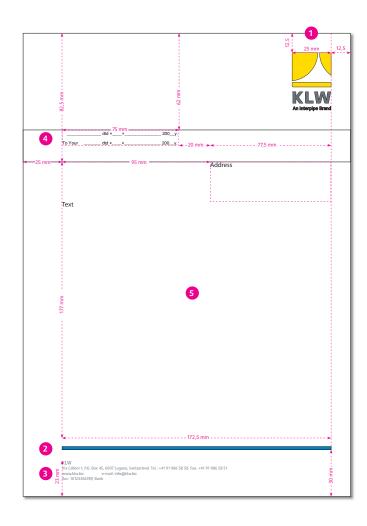
Daxline Regular 9 pt/7 pt

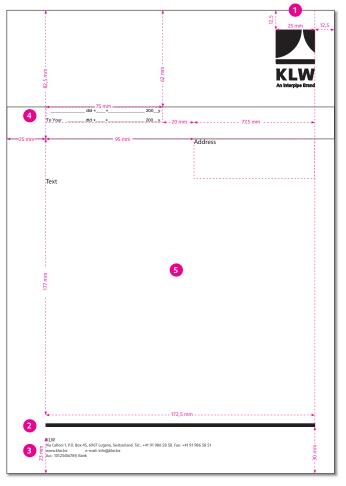
\*Pantone® 431

4 DATE INFORMATION Arial Regular 8 pt

**S ADRESS/COPY TEXT**Arial Regular 12 pt

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(displayed at 41,25 %)

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## STATIONERY - COMPLIMENT CARD

**SIZE** 210 mm x 105 mm

- 1 KLW EDGE Radius: 30 mm
- 2 KLW LOGO Width: 25 mm
- 3 INDICATOR
  Daxline Medium 15 pt
- 4 ADRESS
  Daxline Regular 7 pt
- 5 HEADLINE
  Daxline Medium 20 pt
  23 pt leading

